

Message Text

UNCLASSIFIED

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43

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/CAGNE/CLOUSTAUNAU

APPROVED BY EB/OCA/CM/LKIEFORTH

COM/BIC/CAGNE/PBHALE

COM/BIC/CAGNE/LJENSEN

NEA/ARN/LMURRAY (INFO)

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R 141644Z MAY 76

FM SECSTATE WASHDC

TO AMEMBASSY TUNIS

INFO AMEMBASSY ABU DHABI

AMEMBASSY KUWAIT

UNCLAS STATE 119058

E.O. 11652:N/A

TAGS: BEXP, BENC, TS

SUBJECT: MAJOR PROJECT: AMMONIA AND NITROGENOUS FERTILIZER PLANT

REF: TUNIS A-138, DECEMBER 15, L975

1. CAGNE HAS HAD RECENT DISCUSSIONS WITH COMPANIES WITH POTENTIAL INTEREST IN SUBJECT PROJECT. THESE HAVE AROUSED SOME CURIOSITY AND RAISED SEVERAL QUESTIONS. CALL TO BECHTEL, SAN FRANCISCO, TO ATTEMPT TO GET UPDATE, NOT PARTICULARLY SUCCESSFUL SINCE PROJECT IS MANAGED FROM BECHTEL PETROLEUM AND CHEMICAL EAST GROUP, KUWAIT, AND LITTLE DETAIL IS AVAILABLE IN U.S. HOWEVER, TENDER APPARENTLY HAS NOT YET BEEN ISSUED DESPITE ORIGINAL PLANS TO DO SO FEBRUARY/MARCH.

2. REQUEST EMBASSY CLARIFY STATUS OF PROJECT: IS TENDER MENTIONED REPAIR FOR CONSTRUCTION AND EQUIPMENT ONLY AS STATED IN LAST PARAGRAPH OR WILL IT INCLUDE DETAILED UNCLASSIFIED

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ENGINEERING AND CONSTRUCTION MANAGEMENT WHICH CAN BE IM-

PLIED FROM PARA 2? (BECHTEL OFFICIAL ALSO THOUGHT TENDER
WOULD INCLUDE ENGINEERING/MANAGEMENT.) HAS TENDER BEEN
ISSUED AND, IF NOT, CAN U.S. COMPANIES STILL PREQUALIFY?

CAN EMBASSY DEVELOP ANY MORE DETAIL ON UAE PARTICIPATION
IN PROJECT AND HOW THIS WILL AFFECT NEED FOR POTENTIAL
BIDDERS TO OBTAIN FAVORABLE (CONCESSIONAL?) FINANCING?
KISSINGER

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NNN

Message Attributes

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Disposition Approved on Date:
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Margaret P. Grafeld
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To: TUNIS
Type: TE
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